

STUDENT INTERNATIONAL BUSINESS COUNCIL ANNUAL REPORT



UNIVERSITY OF
NOTRE DAME



CONGRATULATIONS SIBC CLASS OF 2019

YOU GOT THE JOB!

MICROSOFT / MCKINSEY AND COMPANY / BELVEDERE TRADING / GOLDEN GATE CAPITAL / ANTARES CAPITAL / HOULIHAN LOKEY / ACCENTURE / ORACLE / YALE UNIVERSITY, SCHOOL OF MANAGEMENT / FACEBOOK / DIGITAS / BANK OF AMERICA MERRILL LYNCH / BOEING / CITIGROUP / LAZARD FRERES / GEOWEALTH / KPMG / EY / BCG / BAIN & COMPANY / MCKINSEY & COMPANY / BAIRD / MORGAN STANLEY / NIELSEN / NORDSTROM / GIBSON CONSULTING GROUP / HURON CONSULTING / CIL MANAGEMENT CONSULTANTS / BEGHOU CONSULTING / DEUTSCHE BANK / PUTNAM ASSOCIATES / MARANON CAPITAL / RAYMOND JAMES FINANCIAL / PwC / PARIVEDA SOLUTIONS / AQR CAPITAL MANAGEMENT / EXXON MOBILE / WEST MONROE PARTNERS / AArete / YELP / RAYMOND JAMES / DIGITAS / EMERSON / VISAGIO / CORNERSTONE RESEARCH / UBS / KYMANOX / GoDaddy / CARMICHAEL LYNCH / GT MECHANICAL / LORD ABBETT & CO. / EVERCORE / GE TRANSPORTATION

BOOZE ALLEN HAMILTON / CUSHMAN & WAKEFIELD / CITIGROUP INC. / JEFFRIES GROUP, LLC. / MIZHOU AMERICAS / AMERICAN STRUCTUREPOINT / HBR CONSULTING LLC. / GUSTO / WELLS FARGO SECURITIES / WALMART, INC / GLANBIA / GRANT THORNTON / ALVAREZ & MARSAL / BIRCHWOOD HEALTHCARE PARTNERS / GENERAL MILLS / FIRST DATA CORPORATION / PEPPER CONSTRUCTION GROUP / TM FINANCIAL SERVICES / UNIVERSITY OF NOTRE DAME INVESTMENT OFFICE / FCB CHICAGO / ION GROUP / HUGHES HUBBARD & REED / ANHEUSER BUSCH / ASML / CG PETSKY PRUNIER / NOMURA SECURITIES / W. CAPRA CONSULTING / DIMENSIONAL FUND ADVISORS / THE BGR GROUP / OBERNDORF ENTERPRISES / POINT72 ASSET MANAGEMENT / EXPORTADA MAREST / ACRISURE / CAPGEMINI/ BOEING / EPIC SYSTEMS / CARDINAL HEALTH / NEXTERA / STIFEL / ARCOMURRAY / PERFORMANCE TRUST CAPITAL PARTNERS / IBM CHARLES SCHWAB / KENRICH

WE ASKED 410 SIBC SENIORS WHAT THEY PLAN TO DO AFTER GRADUATION.

375 FULL TIME JOB
 23 FURTHER EDUCATION
 7 SERVICE WORK
 4 MILITARY SERVICE
 1 TAKING TIME OFF

What a year this has been! The Council grew to 3000 members, SIBC had a record breaking number of projects and expanded the international opportunities for students from all colleges and all majors.

In reflection, we are humbled to see all that is possible when students, alumni and friends from across the country and around the world work together. We give thanks for all that we have achieved over all of these years and to those who helped us get where we are today.

As we look to the next 30 years and beyond we are hopeful and excited to discover what we will do together in our work developing honorable, adept future leaders in pursuit of peace through commerce.

It is with warmest thanks and deepest gratitude that we say thank you to our distinguished benefactor, Frank Potenziani, and his beautiful family for their unwavering support and guidance over the past 30 years. Without question the greatest honor of the year was having Frank here at Notre Dame to celebrate the 30th anniversary with the students. Below are a few of his words to the graduating class of 2019 when he spoke at the 2019 SIBC SENIOR DINNER.

"I AM CHALLENGING ALL OF YOU TONIGHT TO THINK OF YOURSELVES AS LEADERS.
YOU--YES, YOU-- CAN IN YOUR FUTURE BRING HUMANKIND TOGETHER...
GO MAKE THE WORLD A BETTER PLACE.
I WILL BE WATCHING, AND DOING SO PROUDLY."

--FRANK POTENZIANI
CHAIRMAN, M&T TRUST FOUNDATION
EXTRAORDINARY BENEFACTOR FOR SIBC



2018 - 2019 A LOOK BACK

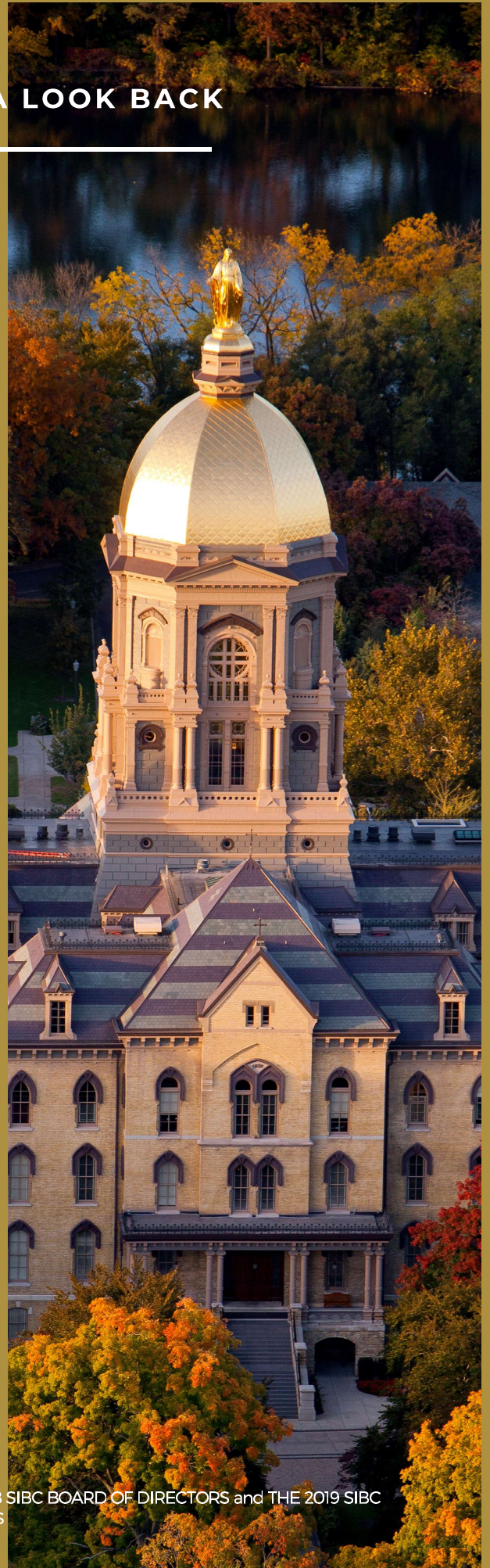
STUDENT INTERNATIONAL BUSINESS COUNCIL

WHO WE ARE

WHAT WE DO

WHERE WE ARE NOW

WHERE WE ARE GOING



RESPECTFULLY SUBMITTED BY MONICA LAIDIG together with THE 2018 SIBC BOARD OF DIRECTORS and THE 2019 SIBC BOARD OF DIRECTORS

30 YEARS STRONG

Founded in 1989, SIBC was inspired by Father Theodore M. Hesburgh, C.S.C and generously endowed by Frank Potenziani '67. Two students, Fred Botek '89 and Gary Freeman '90 recognized the need for such an organization that promoted ethical leadership with global perspective.

SIBC has become a trademark of the university. The Council is the largest student organization on campus. This past academic year the council grew to include more than 3000 student members.

SIBC is student centered and designed with real world experiences in order to deepen students knowledge of diverse markets, political systems and approaches to problem solving. The Council is intended to prepare our next generation of leaders for the challenges of the future.

MISSION: To empower students through the ethical advancement of international commerce by developing leadership, entrepreneurial ability, practical management skills and global interaction.

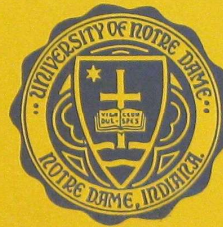
VISION: Peace through Commerce

ALL STUDENTS / ALL MAJORS

COLLEGE OF BUSINESS ADMINISTRATION

presents

THE 1st ANNUAL STUDENT GLOBALIZATION FORUM



CATCH THE GLOBAL WAVE

Help mold your future.
Students from all Colleges are encouraged to attend.

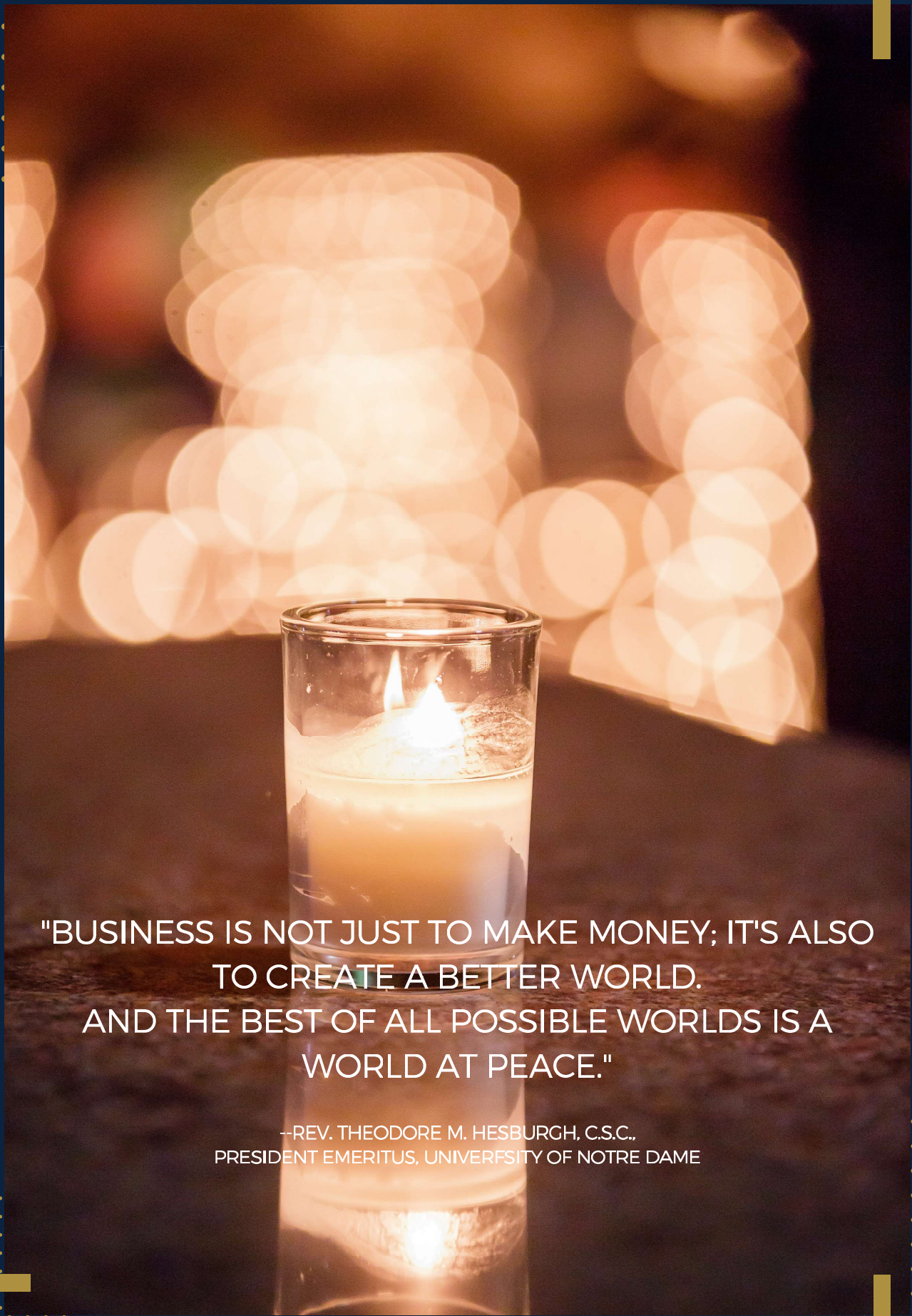
There will be open discussion and a
Question and Answer session.

Guest Speakers include:

Reverend Theodore M. Hesburgh, C.S.C., President Emeritus
Oleg Vasilyev, Soviet Student from Notre Dame Peace Institute

7:00 P.M.
MARCH 15, 1989
ANNENBERG AUDITORIUM, SNITE MUSEUM
UNIVERSITY OF NOTRE DAME

JUST
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AND
THE A



"BUSINESS IS NOT JUST TO MAKE MONEY; IT'S ALSO
TO CREATE A BETTER WORLD.
AND THE BEST OF ALL POSSIBLE WORLDS IS A
WORLD AT PEACE."

--REV. THEODORE M. HESBURGH, C.S.C.,
PRESIDENT EMERITUS, UNIVERSITY OF NOTRE DAME

REAL WORLD EXPERIENCE FOR 21ST CENTURY LEADERS

WHAT WE ARE REALLY DOING HERE

The Student International Business Council is unlike any other leadership and professional development program. The students are not only central to the program they are included at the highest level of leadership, Student leaders work to design and provide relevant, high level experiences that support students as they advance their academic pursuits and help accelerate the path to leadership with a global perspective.

SIBC elects a student board of directors who serve for the calendar year. Student project leaders are appointed to work with alumni and company contacts to advise and guide their team on semester long projects that include travel to the company headquarters at the end of the semester for professional presentations and networking. Projects are organized by divisions: accounting, consulting, finance, international, marketing, social entrepreneurship and STEM.

The executive board includes a university administrative director that provides oversight, program management, support and collaboration on all initiatives. The SIBC leadership meets weekly during the academic year. The project teams meet weekly during the academic year as well. Students are not paid and they do not receive academic credit for participation something that continues to impress employers and alumni across the country and around the world. Our students are bright, hard working and committed to learning how to lead.

There was no model to follow when all of this began. Father Hesburgh's vision combined with the unwavering support of our benefactor and his family and due to the diligence of the students, alumni and other SIBC partners, the Council has evolved and is thriving. SIBC has an alumni organization called the International Student Business Council. Since the time that SIBC was founded at Notre Dame; Frank Potenziani and M&T Trust Foundation have endowed 2 additional councils, one at the University of San Diego and the other at Benedictine College.



SIBC

BUILDING GLOBAL LIFE SKILLS

Helping students prepare for the future of work by building the skill sets and the foundation for our students to go out and change the world.

LEARNING SKILLS

- CRITICAL THINKING
- CREATIVITY
- COLLABORATION
- COMMUNICATION
- MULTICULTURAL FLUENCY

LIFE SKILLS

- LEADERSHIP
- RESILIENCE
- INITIATIVE
- FLEXIBILITY
- RESPONSIBILITY



Leadership and success in life require skills beyond academics

LITERACY SKILLS

INFORMATION LITERACY
MEDIA LITERACY
TECHNOLOGICAL LITERACY

Learning to conduct research, determining trustworthy sources of information and strengthening technical skills are all critical for success in our rapidly changing world.

GLOBAL PERSPECTIVE



PLACES WE HAVE BEEN

1000's of students have traveled to China, Japan, Dubai, Hong Kong, South Africa, India, Panama, Brazil, Ecuador, Thailand, Spain, England, Ireland, Germany, Estonia and many more locations throughout our 30 year history.

This year SIBC students traveled to China for our International Economic Exchange, Japan, for our Global Business Leadership Forum and Germany for a joint project with USD.

PLACES WE ARE GOING

In the fall we will send a group of students to Israel, and China. In the spring we will send students to India.

Every year SIBC provides stipends for international internships around the world including China, India, Brazil.

SIBC is committed to support Notre Dame's mission to bring Notre Dame to the world and the world to Notre Dame.



WHERE WE ARE NOW

3000 members

SIBC
ALL STUDENTS
ALL MAJORS

13.1%
ENGINEERING
7.2%
SCIENCE

61.6%
BUSINESS

16.9%
ARTS & LETTERS

1.2%
OTHER

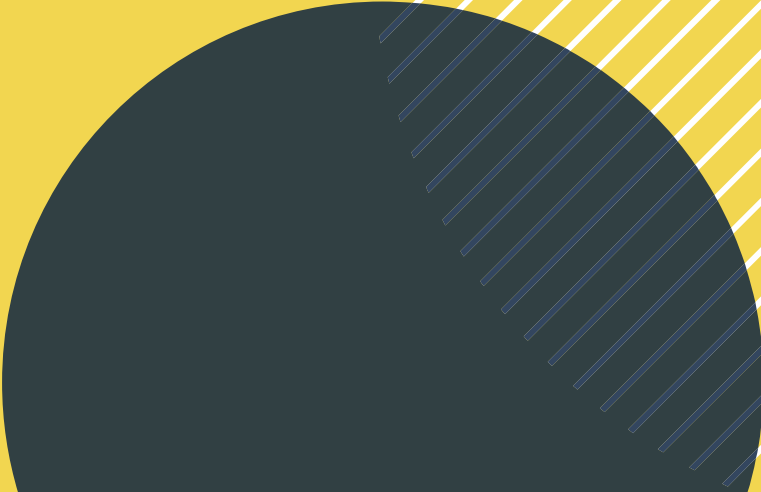
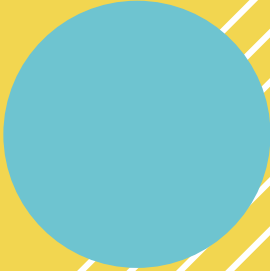
SIBC'S STRENGTH IS ROOTED IN DIVERSITY OF THOUGHT, TALENT AND IDEAS. WE ARE INVESTED IN CREATING AND MAINTAINING A CULTURE WHERE STUDENTS FEEL ACCEPTED AND COMFORTABLE CONTRIBUTING IDEAS, AND ACTIVELY SEEK TO LEARN FROM EACH OTHER AS WELL AS FACULTY, ALUMNI, EMPLOYERS AND OTHERS.



SIBC MEMBERS

40.8% female

59.2% male



SIBC

60

PROJECTS WITH TOP
COMPANIES EACH
SEMESTER

125

LEADERSHIP
POSITIONS EACH
SEMESTER

175

THE NUMBER OF
STUDENTS THAT
TRAVELED FOR
PRESENTATIONS:
CHICAGO,
NEW YORK,
SAN FRANCISCO,
SAN DIEGO,
ATLANTA AND
SEATTLE.

SIBC CORPORATE PARTNERS

ACCOUNTING / CONSULTING

2018 -2019

ACCOUNTING

KPMG
DELOITTE
PwC
ERNST & YOUNG
GRANT THORNTON
BDO



Deloitte.



CONSULTING

BAIN & COMPANY
MCKINSEY & COMPANY
BOSTON CONSULTING
GROUP DELOITTE
PWC
ERNST & YOUNG
BOOZE ALLEN HAMILTON
HURON CONSULTING
PROTIVITI
STAX
WEST MONROE PARTNERS
ALVAREZ & MARSAL



BAIN & COMPANY

McKinsey & Company



Booz | Allen | Hamilton



Stax



westMONROE

SIBC CORPORATE PARTNERS

FINANCE

2018 -2019

FINANCE

BANK OF AMERICA MERRILL LYNCH
BANK OF MONTREAL CAPITAL MARKETS
BTG PACTUAL
CREDIT SUISSE
DEUTSCHE BANK
GCM GROSVENOR
GOLDMAN SACHS
GTCR
HOULIHAN LOKEY
JP MORGAN
LASALLE INVESTMENT MANAGEMENT
LEERINK
MARANON
MORGAN STANLEY
MORNINGSTAR
PJT PARTNERS
PERELLA WEINBERG PARTNERS
RCM ALTERNATIVES
ROBERT W. BAIRD
M&T TRUST FOUNDATION
WILLIAM BLAIR

Goldman Sachs

BAIRD

Bank of America
Merrill Lynch

BTGPactual

BMO
BMO Capital Markets

CREDIT SUISSE

HOULIHAN
LOKEY

GCM GROSVENOR



Deutsche Bank

William Blair

J.P.Morgan

GTCR maranon

LaSalle
INVESTMENT MANAGEMENT

SVBLEERINK

RCM
Alternatives

MORNINGSTAR®

Morgan Stanley

P / W / P

/ PERELLA WEINBERG
PARTNERS

PJT

PJT Partners

SIBC GLOBAL PARTNERS

INTERNATIONAL

2018 -2019

INTERNATIONAL

INTERNATIONAL ECONOMIC EXCHANGE
WITH PEKING UNIVERSITY



GLOBAL BUSINESS LEADERSHIP FORUM
JAPAN



RUSSIA FIN-TECH / REAL ESTATE PROJECT



GERMANY MARKETING PROJECT WITH
PROCAT - MARKETING PROJECT WITH SIBC
SISTER SCHOOL USD



SIBC CORPORATE PARTNERS

MARKETING

2018 -2019

MARKETING

ANHEUSER - BUSCH



CHICK-FIL-A



NIELSEN



OGILVY & MATHER



VERA BRADLEY



SIBC ORGANIZATIONAL PARTNERS

SOCIAL ENTREPRENEURSHIP

2018 -2019

SOCIAL ENTREPRENEURSHIP

BOSCO UGANDA / ACCENTURE



BOYS AND GIRLS CLUB OF ST. JOSEPH COUNTY



IRISH ANGELS INVESTMENT GROUP



MONTANA DE LUZ / MCKINSEY & COMPANY

McKinsey & Company



TEACH FOR AMERICA

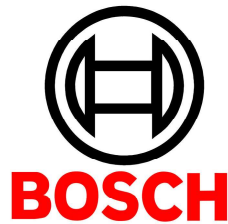


SIBC CORPORATE PARTNERS

STEM

2018 -2019

STEM



BOSCH



BREATHE FIT



CARDINAL HEALTH



DELOITTE

MICROSOFT



PRICEWATERHOUSECOOPERS



SIBC PARTNERS

COUNCIL WIDE PROJECTS

&

WORKSHOPS

2018 -2019

SIBC CARES

CITY OF SOUTH BEND CENTER FOR THE HOMELESS

I ON HUNGER



SIBC ANNUAL IPE DEBATE

WORKSHOPS

ACCOUNTING 101

FINANCE

CONSULTING

SLIDE DESIGN

PROJECT LEADER BOOTCAMP

INTERNATIONAL HEALTH AND SAFETY





SIBC KEY INITIATIVES

NEW WEBSITE COMING IN THE FALL OF 2019

NEW LEADERSHIP FORUM IN EARLY SEPTEMBER .

GLOBAL BUSINESS LEADERSHIP FORUM IN ISRAEL - FALL BREAK

INTERNATIONAL ECONOMIC EXCHANGE IN CHINA - FALL BREAK

NEW REAL ESTATE PROJECTS WITH NEW PARTNER - FITZGERALD INSTITUTE FOR REAL ESTATE TO COMPLIMENT AND CONTRIBUTE TO ONE OF NOTRE DAME'S NEW MINORS BEGINNING IN THE FALL.

ADDITIONAL FINANCE, MARKETING AND STEM PROJECTS.

UPDATED PROJECT LEADER SELECTION PROCESS.

NEW INTERNATIONAL PROJECT WITH ALUMNI IN COLUMBIA.

INTERNATIONAL PROGRAMMING WITH PARTNERS IN THE ALUMNI ASSOCIATION AND NOTRE DAME INTERNATIONAL.

EXCITING NEW PROJECTS WITH OUR SISTER SCHOOLS - USD AND BENEDICTINE.

SIBC FUN FACTS

- ALMOST 100 SIBC SENIORS WERE AWARDED ACADEMIC HONOR CHORDS TO WEAR AT GRADUATION. RECOGNITION FOR THEIR SIBC LEADERSHIP DURING THEIR TIME AT ND.
- SIBC USED TO BE CALLED THE NOTRE DAME COUNCIL ON BUSINESS DEVELOPMENT - NAME CHANGED IN 2000.
- SIBC HAS A CODE OF CONDUCT AND SIBC PROJECT LEADERS AND BOARD MEMBERS PLEDGE TO UPHOLD THEM EACH SEMESTER.
- AMONG THE THOUSANDS OF SUCCESSFUL GRADUATES WE HAVE HAD, SIBC IS QUITE PROUD TO SAY:
 - THE 2017 SIBC PRESIDENT WAS ALSO THE CLASS OF 2017, UNIVERSITY OF NOTRE DAME SALUTATORIAN
 - A PAST SIBC PRESIDENT HAS BEEN ELECTED MAYOR
 - A FORMER SIBC CFO LEFT A LUCRATIVE CAREER IN FINANCE RECENTLY TO JOIN THE UNITED STATES NAVY AND IS SERVING OUR COUNTRY AS A U.S. NAVAL INTELLIGENCE OFFICER.

BACK IN THE DAY:
FRANK POTENZIANI '67 LIVED IN CAVANAUGH HALL
FRED BOTEK '89 LIVED IN FLANNER HALL
MONICA LAIDIG '86,'98 LIVED IN LYONS HALL



did you know?

SIBC WAS RECOGNIZED / BECAME A PART OF THE PERMANENT RECORD OF THE PROCEEDINGS AND DEBATE OF THE 101st UNITED STATES CONGRESS SECOND SESSION ON MARCH 30th 1990. IN RECOGNITION OF THE DEDICATION TO PROMOTE ETHICAL BUSINESS BEHAVIOR IN THE GLOBAL ECONOMY.

THANK YOU FRANK!

HAPPY 30TH
ANNIVERSARY
SIBC!



STUDENT INTERNATIONAL BUSINESS COUNCIL

peace through commerce

our vision since 1989

sibc.nd.edu

